

CTC AppNotes

A series of technical documents written by members of the CTC community

International Distribution

-Why we support our overseas channel partners.

Internationally CTC provides sales and service through distribution channel partners. While CTC offers a standardized price list for US customers, these prices do not include shipping to a foreign country, customs taxes, duty, and exchange rate. Therefore, the price in Canada will be higher. We utilize international distributors for many reasons:



AC102-1A sensor, our most popular sensor worldwide.

They are local to your region and can assist with sales and technical issues.



MX502-4C Maxx box with 4 BNC channels. Versatile and inexpensive option for remote data collection

CTC's Distribution Channel partners will actually visit your factory and discuss the products you are interested in and make suggestions on products that may or

may not work in your application.



MVR1000 offers continuous monitoring with local relay and shutdown options when used with Standard CTC accelerometers.

They provide a single point of reference for CTC in all sales and shipping transactions.

Distribution channel partners make warranty re-

pairs easier and handle paperwork that can cause direct shipments to end users to be held up in customs for weeks for possibly months.

We fully support our distribution channels and do not sell around them directly to customers. We value the business that our local distribution channel partners provide, and work with them to grow their business and our business together.

If you have any questions or for further information please contact CTC directly via Email at dgripe@ctconline.com or jsmith@ctconline.com or feel free to call 1-800-999-5290 in the US and Canada or +1-585-924-5900 internationally.

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If any CTC vibration analysis hardware product should ever fail, we will repair or replace it at no charge.